



Stories of *Perseverance*

Annual Report July 1, 2022 – June 30, 2023

See your full impact, including stories and videos, at tchabitat.org/stories

Mission

Our mission is to bring people together to create, preserve, and promote affordable homeownership and advance racial equity in housing.

The Impact of Your Gifts

When you donate to Twin Cities Habitat for Humanity, your gifts power programs to create, preserve, and promote affordable homeownership. Read more about each program below.

Homeownership Program

Twin Cities Habitat is best known for its Homeownership Program, which creates homebuying opportunities for low-income local families. Clients partner with Habitat to buy their homes using Habitat's affordable mortgage*, which can be used to buy a home built or rehabbed by Twin Cities Habitat or buy a home for sale on the open market and partner with Habitat for rehab assistance.

**Habitat mortgages, called "TruePath Mortgages," are provided through our wholly-owned nonprofit mortgage company, TCHFH Lending, Inc.*

A Brush with Kindness Paint and Repair Program

Twin Cities Habitat preserves homeownership and strengthens neighborhoods by helping low-income homeowners repair and maintain their homes.

ReStore Home Improvement Outlets

Twin Cities Habitat operates two ReStore Home Improvement Outlets open to the public. ReStore Outlets sell quality donated home furnishings, furniture, and building supplies at a fraction of the original cost. ReStore generates revenue to support Habitat's mission, provides low-cost building materials, keeps usable materials out of landfills, and increases the breadth of donations Habitat can accept.

Mortgage Foreclosure Prevention

Twin Cities Habitat assists families who are facing foreclosure or who have fallen behind on their mortgage payments.

Community Engagement

Twin Cities Habitat engages communities where we build and work. We have intentional neighborhood partnerships with multiple neighborhoods in Minneapolis and St. Paul, and we engage communities across the metro area through events, listening sessions, etc.

Global Engagement

Local donors and volunteers join Twin Cities Habitat in impacting the global mission through service trips and philanthropic gifts.

Advocacy

Habitat advocates lead the call for public investment and good housing policies.

Volunteerism

Twin Cities Habitat volunteers contribute to the mission on construction and repair sites, at ReStore Outlets, in the office, and through board and committee service.

Who We Serve

Twin Cities Habitat for Humanity serves Minnesota's Twin Cities seven-county metro area, including Anoka, Carver, Dakota, Hennepin, Ramsey, Scott, and Washington Counties. Our programs are aimed at low- and moderate-income families. The income requirements vary by program, but in general all our clients earn less than 80% of the area median income. Twin Cities Habitat for Humanity is an Equal Opportunity housing agency and Equal Opportunity Affirmative Action employer.

Fast Facts

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Your Impact

Create Homeownership

- 🏠 296 families partnered with Twin Cities Habitat's homeownership program
- 🏠 104 families bought homes with Habitat
- 🏠 173 households were introduced to the homeownership process
- 🏠 71 households graduated from financial coaching into mortgage readiness
- 🏠 28 Habitat homeowners paid off their mortgages, bringing the total to 356 since 1985
- 🏠 247 individuals completed Habitat Homebuyer Education

Preserve Homeownership

- 🏠 24 *A Brush with Kindness* home repair projects completed to preserve homeownership
- 🏠 102 non-Habitat homeowners received counseling to prevent foreclosure

Promote Homeownership Beyond the Twin Cities

- 🏠 61 international families bought homes thanks to our Global Impact Fund and Global Village volunteers
- 🏠 \$276,640 contributed to partner affiliates through Habitat's global mission

In total, 511 households partnered with Twin Cities Habitat this fiscal year.

The Habitat Community

Volunteers

- 🔗 **9,724 volunteers** gave of their time on Habitat build sites, at home repair projects, in our ReStore Home Improvement Outlets, through advocacy actions, and more.
- 🔗 **135,555 hours** served by volunteers, which is valued at **\$4.6 million** (*Independent Sector value of volunteer hours for MN*)
- 🔗 **45 AmeriCorps Members** served on build sites, repair sites, and the office
- 🔗 **18,305 hours** served by AmeriCorps Members

Top 3 Construction Volunteers

1. Roger Wherry, 870 hours
2. Kathleen Dennison, 733 hours
1. Bob Wageman, 679 hours

Top 3 ReStore Volunteers

1. Chuck Engeldinger, 445 hours
2. Wendy Thompson, 444 hours
1. Larry Coulter, 375 hours

ReStore Supporters

- 🔗 **19,105 donations** to ReStore
- 🔗 **73,419 shoppers** at ReStore
- 🔗 **\$3.6 million** in ReStore sales for Habitat's mission (*best year ever!*)
- 🔗 **4.6 million** pounds of material kept out of landfills

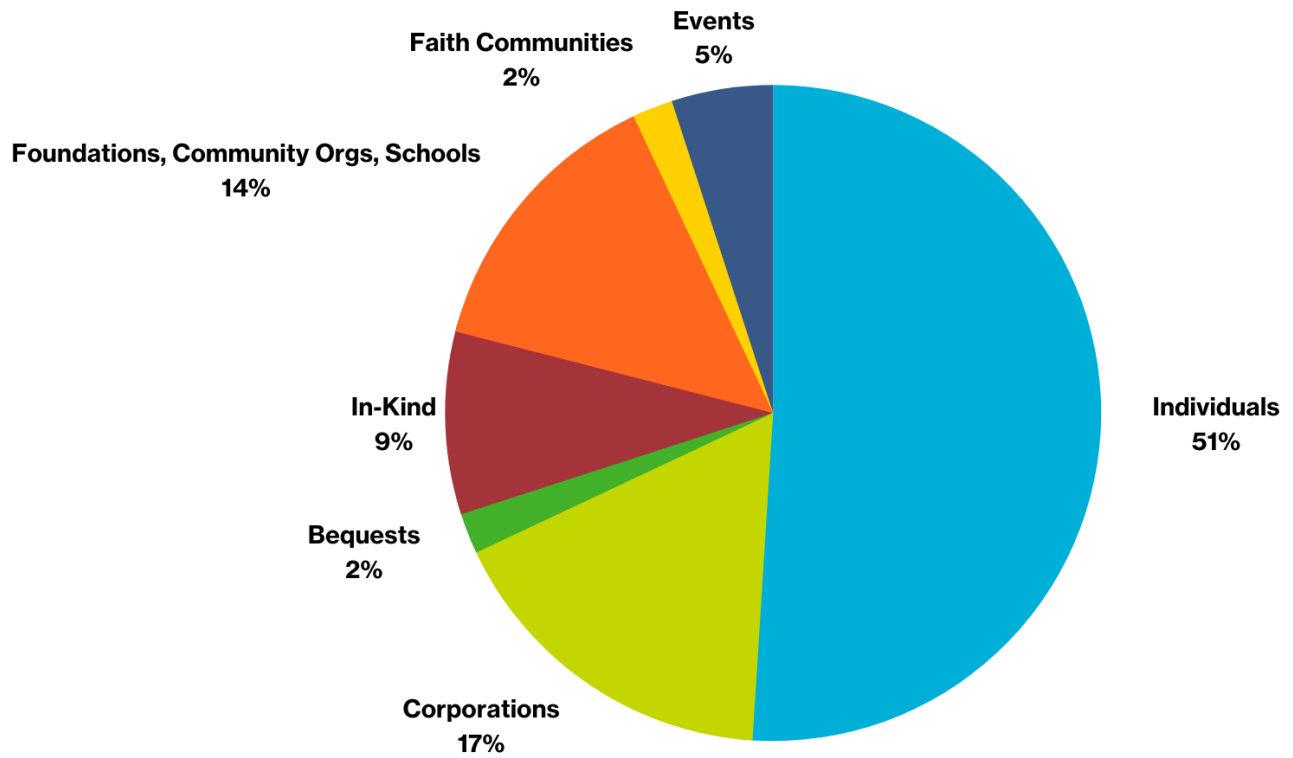
Advocates

- 🔗 **24 Action Alert campaigns** connected advocates with their lawmakers throughout the year
- 🔗 **100 people** joined Habitat on the Hill – MN 2023 at the State Capitol
- 🔗 **\$1 billion** for housing as passed in the MN budget—largest-ever state investment in housing

Donors

- 🔗 **8,641 donors** gave a total of **\$15,941,924** in financial contributions
- 🔗 **\$1,684,082** of materials, services, and property were contributed in kind
- 🔗 **1,890** new donors made a gift to Habitat for the first time
- 🔗 **79 faith-based groups** lived out their values by supporting Habitat
- 🔗 **232 businesses** provided financial support to Habitat projects
- 🔗 **936 Builder's Circle members** gave gifts of \$1,000 or more
- 🔗 **316 Carpenter's Club members** gave recurring monthly gifts
- 🔗 **119 Legacy Circle members** included Habitat in their wills
- 🔗 **184 vehicles** were donated through Habitat's *Cars for Homes* program

Breakdown of Sources of Donation Revenue



Financials

Fiscal Year 2023 Unaudited Financials are available at tchabitat.org/2023financials.
Audited Financials will be available in December 2023.